



# IT Schedule 70 Monthly Report

Compiled From the Universal Report Specifying Application (URSA)

PUBLISHED BY THE CENTER FOR IT SCHEDULE OPERATIONS | FY 2010 | DECEMBER | Weeks 10 - 13 | [WWW.GSA.GOV/ITCENTER](http://WWW.GSA.GOV/ITCENTER)

*Monthly URSA Sales are subject to adjustments, report controls and audits. Sales are reported in the months of January, April, July and October of the Fiscal Year.*

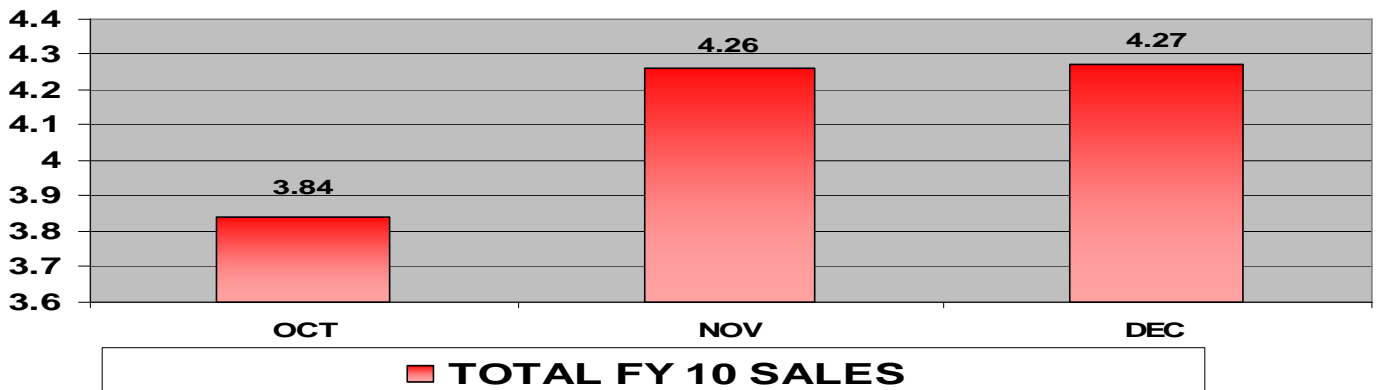
- The IT Schedule 70 Program continues its strong performance in FY 2010 with a .32% increase to \$4.27 Billion YTD.
- Federal YTD sales increased .32% in December to \$4.1 Billion.
- State and Local Sales saw an increase of .37% to \$113.3 Million in December.
- Disaster Recovery sales remained the same at \$112,528.
- Consolidated Sales increased 0.16% to \$56.99 Million YTD.

### The Quick and Dirty Index:

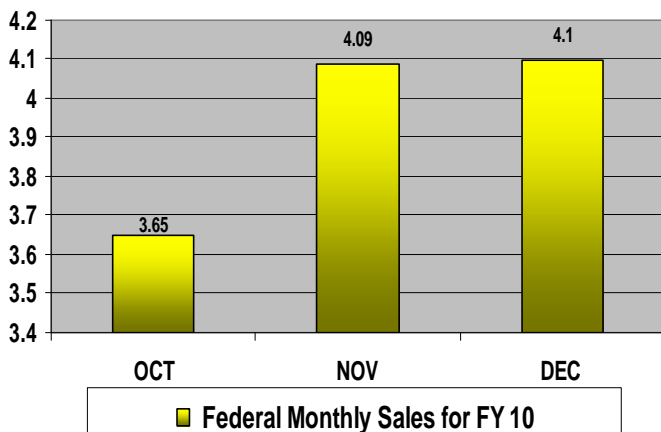
**TOTAL IT Sales:**  
\$4,270,292,769.00  
**Federal Sales:**  
\$4,099,896,730.00  
**State/Local Sales:**  
\$113,291,098.00  
**Disaster Recovery Sales:**  
\$112,528.00  
**Consolidated IT Sales:**  
\$56,992,413.00

## The Monthly Tracker – DECEMBER 2009

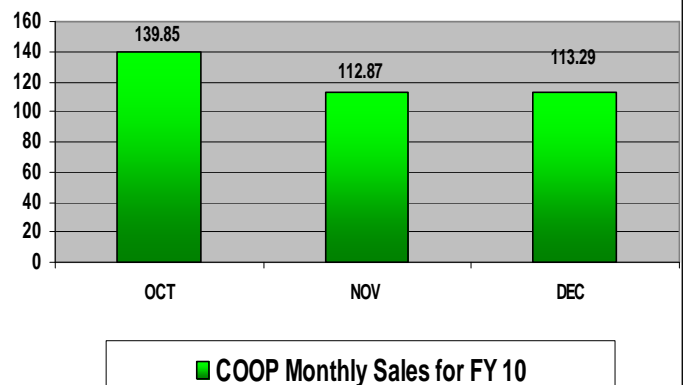
### Total IT Schedule 70 Sales in \$Billions



### Total Federal IT Schedule 70 Sales in \$Billions

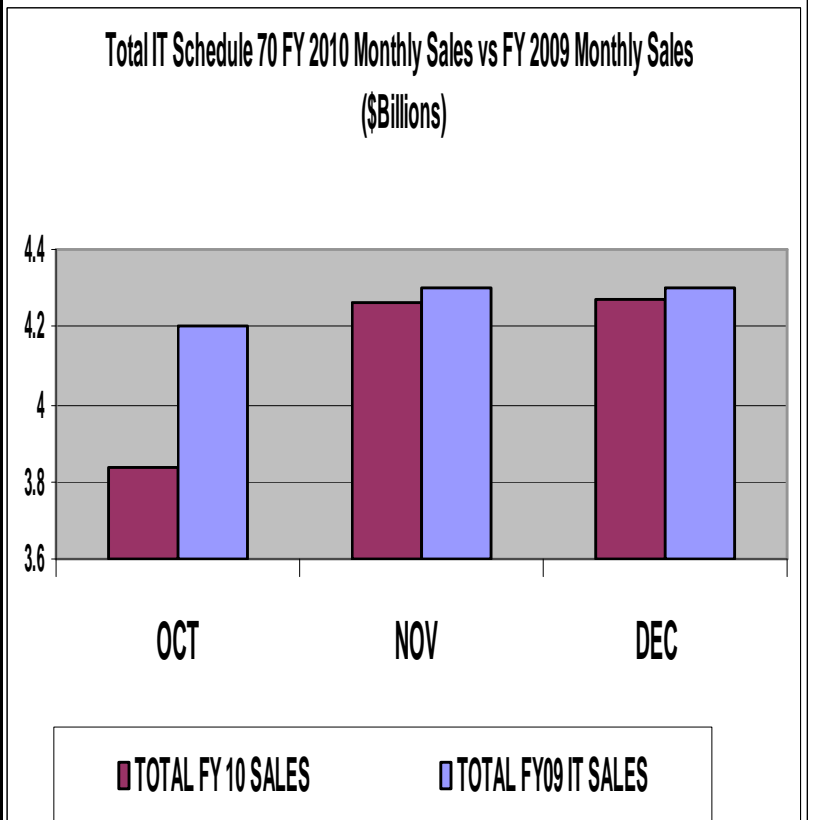
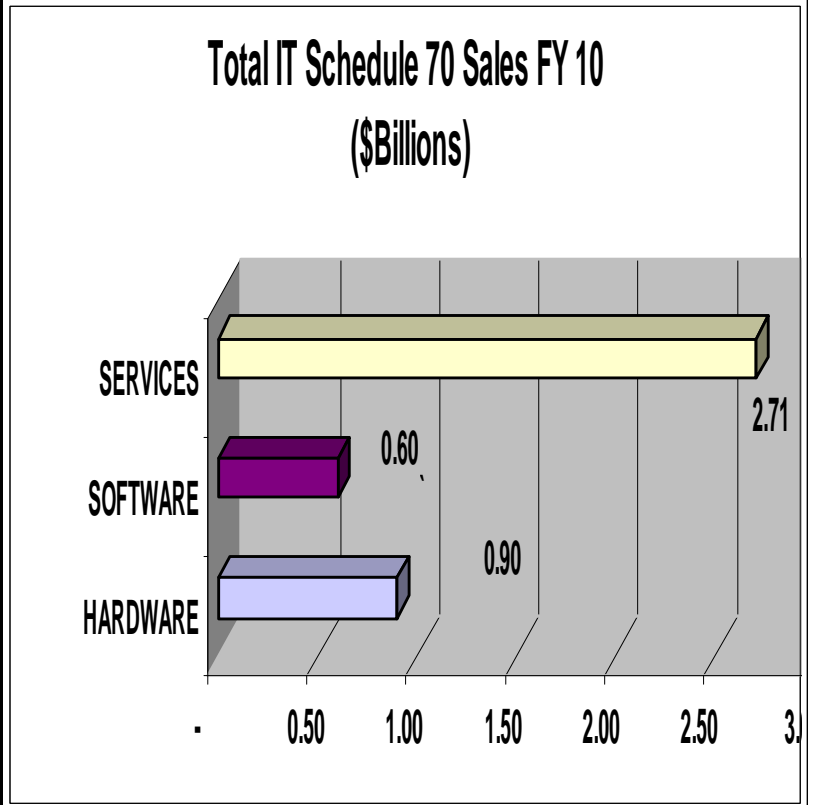


### Total Cooperative Purchasing IT Schedule 70 Sales in Millions



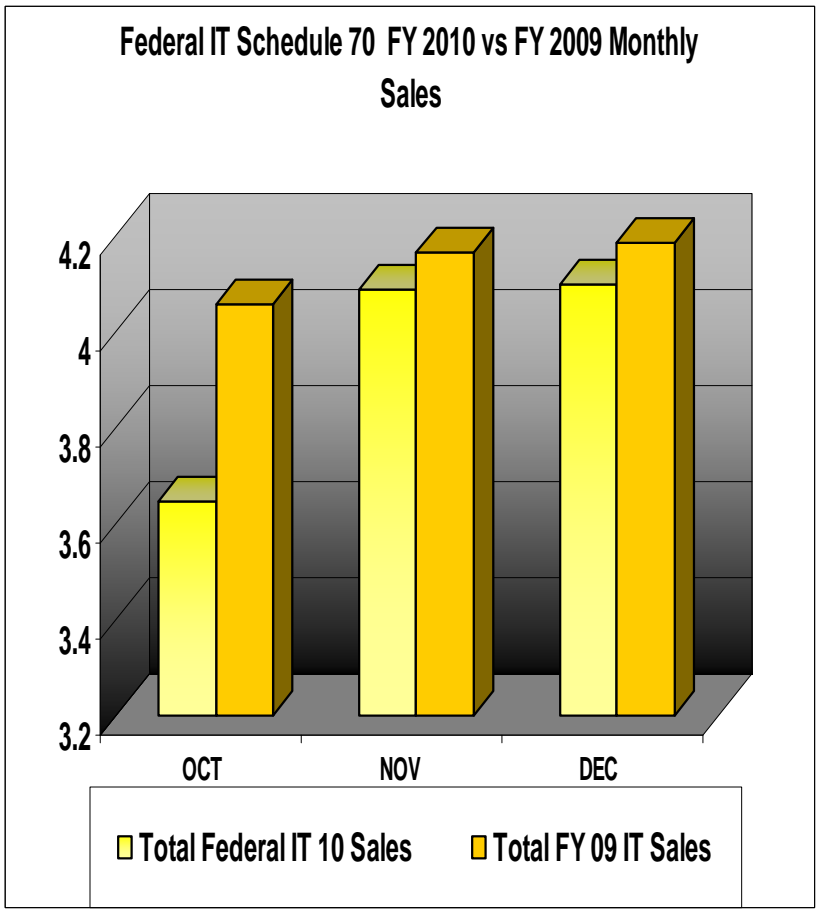
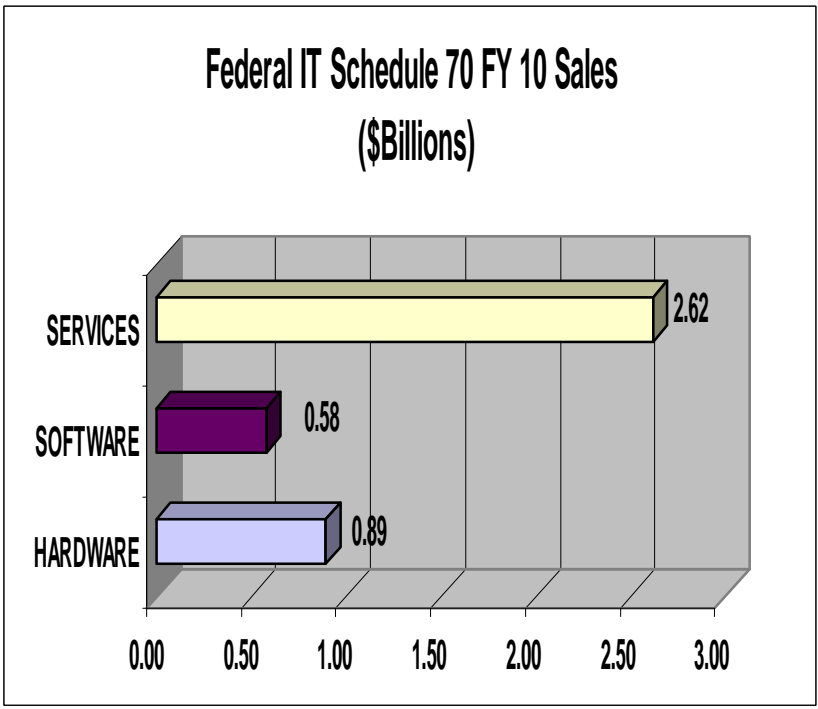
" This publication is for the exclusive use of GSA. GSA is not responsible for any changes made to this report or accuracy of this report if it is reproduced or appears on a non-GSA website". Contact for this report is Kenneth Turner at 816-823-3300 or email at [kenneth.turner@gsa.gov](mailto:kenneth.turner@gsa.gov)

TOTAL	
SIN	FY-10-SALES
<b>Hardware:</b>	
132 3	\$18,807,770
132 4	\$115,015
132 8	\$881,038,871
132 9	\$1,248,445
<b>Hardware Total</b>	<b>\$901,210,101</b>
<b>Software:</b>	
132 32	\$62,527,550
132 33	\$541,111,560
<b>Software Total</b>	<b>\$603,639,110</b>
<b>Services:</b>	
132 12	\$145,473,199
132 34	\$249,884,053
132 50	\$35,511,668
132 51	\$2,066,256,920
132 52	\$47,257,705
132 53	\$150,687,559
132 60	\$0
132 60A	\$47,656
133 60B	\$0
134 60C	\$13,413
135 60D	\$0
132 60E	\$0
132 60F	\$0
132 61	\$80,547
132 62	\$13,238,425.00
<b>Services Total</b>	<b>\$2,708,451,145.00</b>
<b>IT SCH 70 TOTAL</b>	<b>\$4,213,300,356.00</b>
<b>00Corp</b>	<b>\$56,992,413.00</b>
<b>Grand Total:</b>	<b>\$4,270,292,769.00</b>



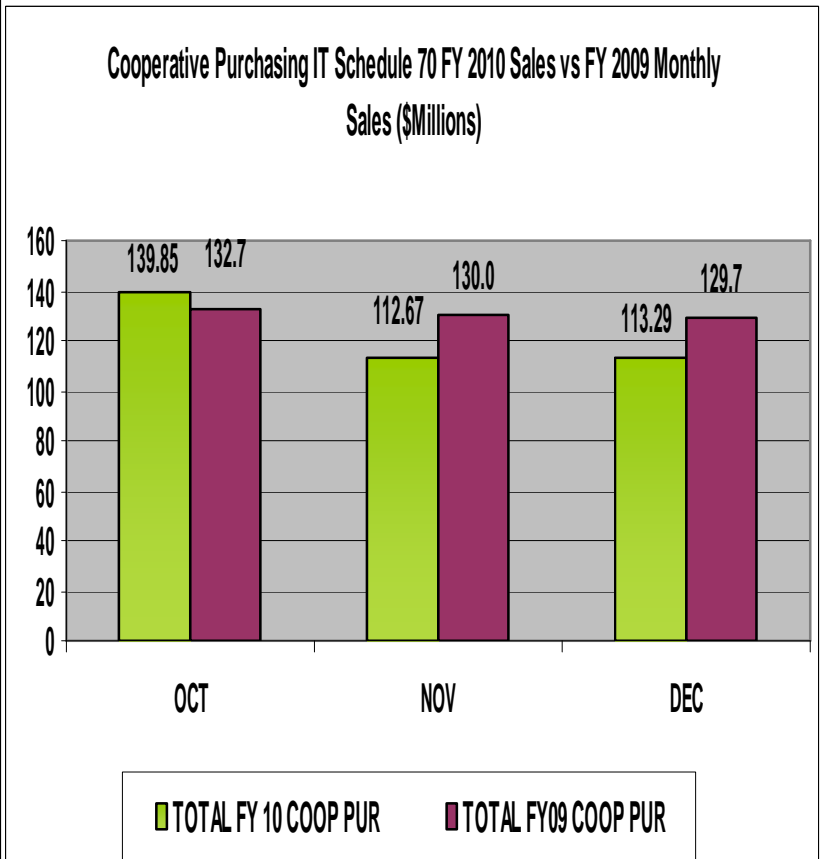
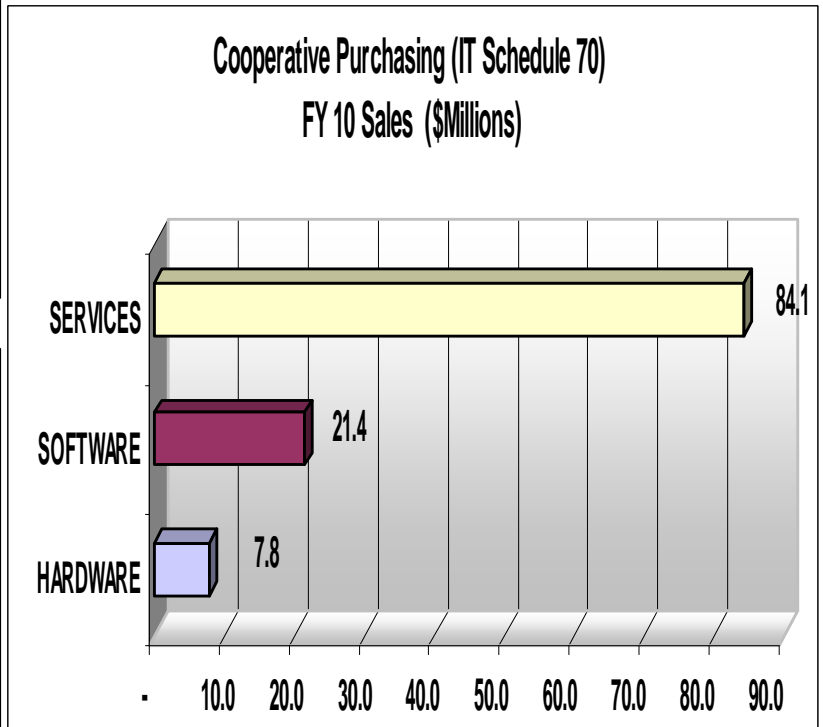
FEDERAL SALES- [www.gsa.gov/itcenter](http://www.gsa.gov/itcenter)

FEDERAL	
SIN	FY-10-SALES
<b>Hardware:</b>	
132 3	\$22,826,967
132 4	\$115,015
132 8	\$869,149,420
132 9	<u>\$1,248,445</u>
<b>Hardware Total</b>	<b>\$893,339,847</b>
<b>Software:</b>	
132 32	\$57,409,720
132 33	<u>\$524,875,305</u>
<b>Software Total</b>	<b>\$582,285,025</b>
<b>Services:</b>	
132 12	\$131,557,832
132 34	\$253,907,072
132 50	\$31,272,384
132 51	\$2,041,688,223
132 52	\$46,192,205
132 53	\$106,308,030
132 60	\$0
132 60A	\$47,656
132 60B	\$0
132 60C	\$13,413
132 60D	\$0
132 60E	\$0
132 60F	\$0
132 61	\$80,547
132 62	<u>\$13,204,496</u>
<b>Services Total</b>	<b>\$ 2,624,271,858.00</b>
<b>Total:</b>	<b>\$ 4,099,896,730.00</b>



COOPERATIVE PURCHASING SALES- [www.gsa.gov/cooperativepurchasing](http://www.gsa.gov/cooperativepurchasing)

STATE & LOCAL	
SIN	FY-10-SALES
<b>Hardware:</b>	
132 3STLOC	-\$3,989,293
132 4STLOC	\$0
132 8STLOC	\$11,826,495
132 9STLOC	\$0
<b>Hardware Total</b>	<b>\$7,837,202</b>
<b>Software:</b>	
132 32STLOC	\$5,117,830
132 33STLOC	<u>\$16,231,292</u>
<b>Software Total</b>	<b>\$21,349,122</b>
<b>Services:</b>	
132 12STLOC	\$13,915,367
132 34STLOC	-\$4,023,019
132 50STLOC	\$4,239,284
132 51STLOC	\$24,494,184
132 52STLOC	\$1,065,500
132 53STLOC	\$44,379,529
132 60STLOC	\$0
132 60ASTLOC	\$0
132 60BSTLOC	\$0
132 60CSTLOC	\$0
132 60DSTLOC	\$0
132 60ESTLOC	\$0
132 60FSTLOC	\$0
132 61STLOC	\$0
132 62STLOC	<u>\$33,929</u>
<b>Services Total</b>	<b>\$84,104,774.00</b>
<b>Total:</b>	<b>\$113,291,098.00</b>



TOP 25 IT SCHEDULE 70 VENDORS

RANK	CONTRACTOR NAME	TOTAL FY10 SALES
1	DELL MARKETING L.P.	\$361,395,086
2	INTERNATIONAL BUSINESS MACHINES	\$147,662,027
3	ORACLE USA, INC.	\$107,508,918
4	COMPUTER SCIENCES CORPORATION	\$107,232,147
5	CELLCO PARTNERSHIP	\$90,795,821
6	BOOZ ALLEN HAMILTON INC.	\$72,974,667
7	HEWLETT-PACKARD COMPANY	\$72,307,242
8	DLT SOLUTIONS, LLC	\$70,851,266
9	IMMIXTECHNOLOGY, INC.	\$58,852,522
10	HARRIS CORPORATION	\$57,592,900
11	CDW GOVERNMENT, INC.	\$57,243,415
12	ELECTRONIC DATA SYSTEMS, LLC	\$56,623,121
13	BAE SYSTEMS INFORMATION TECHNOLO	\$55,797,773
14	NORTHROP GRUMMAN INFORMATION TEC	\$55,290,160
15	ACCENTURE NATIONAL SECURITY SERV	\$49,467,422
16	MYTHICS, INC.	\$47,187,271
17	MOTOROLA, INC.	\$44,644,743
18	GENERAL DYNAMICS INFORMATION TEC	\$41,044,453
19	SYSTEMS RESEARCH AND APPLICATION	\$40,248,561
20	UNISYS CORPORATION	\$39,303,176
21	SCIENCE APPLICATIONS INTERNATIONAL	\$38,806,288
22	CGI FEDERAL INC.	\$38,794,681
23	ITS SERVICES, INC.	\$35,382,748
24	CARASOFT TECHNOLOGY CORPORATION	\$33,319,491
25	ENVIRONMENTAL SYSTEMS RESEARCH I	\$33,248,761

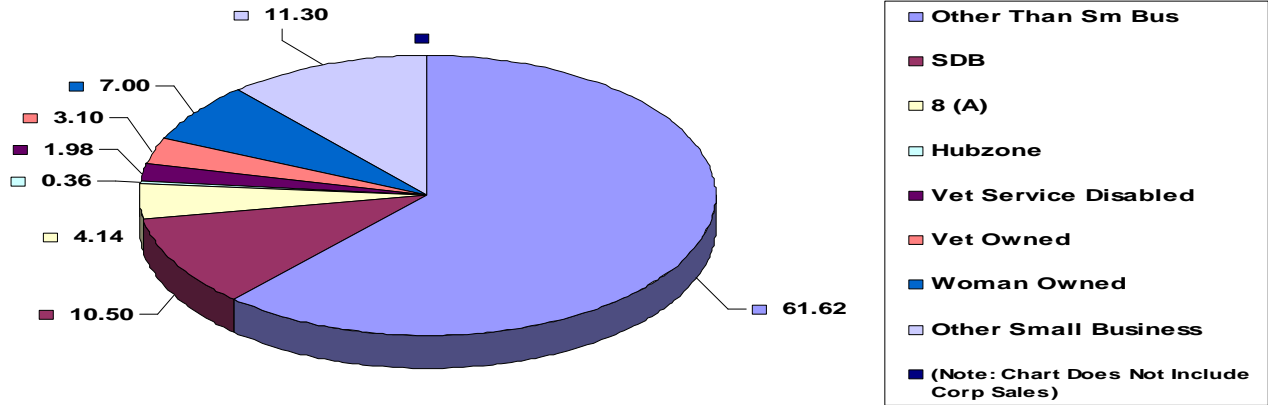
<b>Total of Sales for Top 25 IT Vendors:</b>	<b>\$1,813,574,660.00</b>
<b>Total Current IT Sales for FY 10:</b>	<b>\$4,213,300,356.00</b>
<b>Top 25 Vendors' Percentage of Sales:</b>	<b>43.04%</b>

TOP 25 COOPERATIVE PURCHASING IT VENDORS

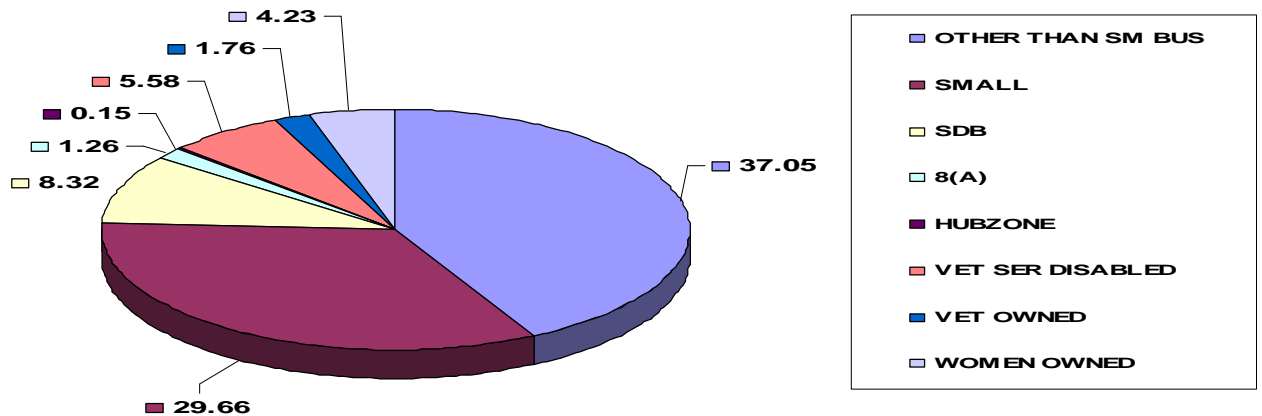
RANK	CONTRACTOR NAME	TOTAL FY10 SALES
1	CELLCO PARTNERSHIP	\$38,695,966
2	DLT SOLUTIONS, LLC	\$10,930,841
3	PLANNED SYSTEMS INTERNATIONAL, I	\$10,727,258
4	MYTHICS, INC.	\$6,055,309
5	CDW GOVERNMENT, INC.	\$4,551,057
6	INTERNATIONAL BUSINESS MACHINES	\$3,943,332
7	T.R. SYSTEMS, INC.	\$3,615,271
8	IMMIXTECHNOLOGY, INC.	\$2,103,980
9	S M F SYSTEMS CORPORATION	\$2,082,114
10	AMERICAN CADASTRE, L.L.C.	\$2,045,262
11	FEDERAL NETWORK SYSTEMS LLC	\$1,973,677
12	SPRINT COMMUNICATIONS COMPANY L.	\$1,968,585
13	LABVANTAGE SOLUTIONS INC.	\$1,820,412
14	BAYTEK CONSULTING INC	\$1,806,438
15	MITEL NETWORKS, INC.	\$1,782,808
16	SYMANTEC CORPORATION	\$1,746,911
17	T-MOBILE USA, INC	\$1,687,929
18	ALLTEL CORPORATION	\$1,678,777
19	CARAHSOFT TECHNOLOGY CORPORATION	\$1,527,561
20	HEWLETT-PACKARD COMPANY	\$1,494,954
21	EVERBRIDGE, INC.	\$1,400,000
22	SPECTRA LOGIC CORPORATION	\$1,346,331
23	BLACKBOARD INC.	\$1,343,318
24	VOCUS, INC.	\$1,139,233
25	ADVANTAGED SOLUTIONS, INC.	\$1,129,602
<b>Total of Sales for Top 25 IT Vendors:</b>		<b>\$108,596,926.00</b>
<b>Total Current IT Cooperative Purchasing Sales for FY 10:</b>		<b>\$113,291,098.00</b>
<b>Top 25 Vendors' Percentage of Sales:</b>		<b>95.86%</b>

# SALES BY BUSINESS SIZE

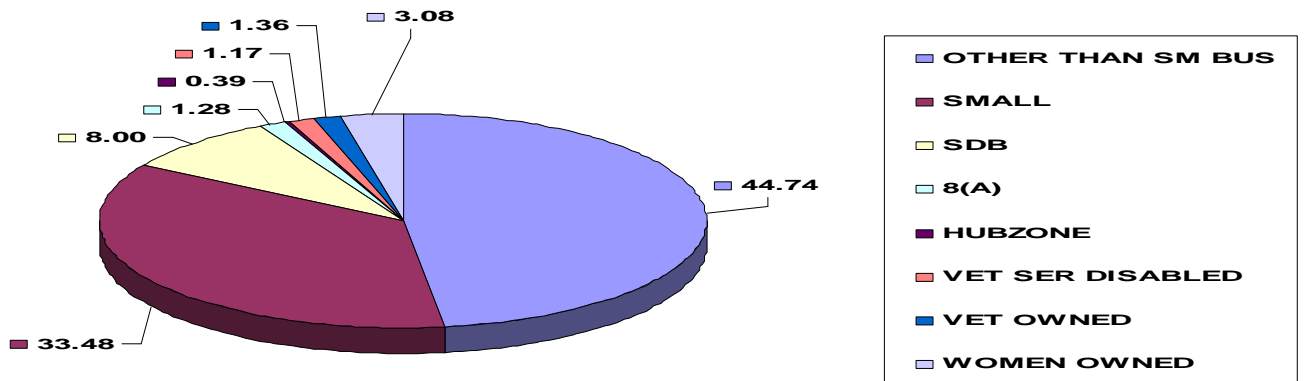
**TOTAL FY 09 IT Schedule 70 % Sales by Business Size**  
**TOTAL YTD SALES \$4,213,300,356**



**FEDERAL SALES % BY SIN - AVG BY SIZE**  
**TOTAL YTD SALES \$4,086,781,871**



**STATE/LOCAL SALES % BY SIN - AVG BY SIZE** **TOTAL YTD SALES \$113,291,098**



This report and others are available on our IT Center Website: Go directly to: [www.gsa.gov/itcenterlibrary](http://www.gsa.gov/itcenterlibrary)